

READ SERVICES TRADE AND DEVELOPMENT THE EXPERIENCE OF ZAMBIA

Services Trade and Development

Some see trade in services as irrelevant to the development agenda for least developed countries (LDCs). Others see few benefits from past market openings by LDCs. This book debunks both views. It finds that serious imperfections in Zambia's reform of services trade deprived the country of significant benefits and diminished faith in liberalization. What is to be done? Move aggressively and consistently to eliminate barriers to entry and competition. Develop and enforce regulations to deal with market failures. And implement proactive policies to widen the access of firms, farms, and consumers to services of all kinds. These lessons from Zambia are applicable to all LDCs. In all this, international agreements can help. But to succeed, LDCs must commit to open markets and their trading partners must provide assistance for complementary reforms. Zambia, which leads the LDC group at the World Trade Organization, can show the way.

Services Trade and Development

Services are critical to Zambia's overall economic performance and the well-being of its people, and the constraints on service sector development due to small markets and limited endowments could be alleviated by greater regional and global integration. A key rationale for this volume was to ensure that policy makers and trade negotiators in a less developed country like Zambia are fully informed about both the opportunities for expanding trade in services--unilaterally, regionally, multilaterally--and the domestic pre-conditions for successful services liberalization.

Services Trade and Growth

Abstract: The competitiveness of firms in open economies is increasingly determined by access to low-cost and high-quality producer services - telecommunications, transport and distribution services, financial intermediation, etc. This paper discusses the role of services in economic growth, focusing in particular on channels through which openness to trade in services may increase productivity at the level of the economy as a whole, industries and the firm. The authors explore what recent empirical work suggests could be done to enhance comparative advantage in the production and export of services and how to design policy reforms to open services markets to greater foreign participation in a way that ensures not just greater efficiency but also greater equity in terms of access to services.

Zambia

Using and urbanization in Zambia: Unleashing a formal market process

Opening Markets for Trade in Services

Trade in services is an increasingly important part of global trade and, as such, figures prominently in multilateral, regional and bilateral trade negotiations. In this volume of essays, academics, negotiators and

experts from various international organizations explore the achievements of such negotiations, together with the challenges and opportunities which arise and the motivations that come into play in such negotiations. The contributions highlight issues in important services sectors, such as distribution, energy, finance, telecommunications, air transport and the postal and audiovisual sectors, as well as areas such as cross-border trade and government procurement. Case studies look into the experiences of specific countries. The focus on sector analysis and country experiences sheds light on the state of services liberalization and the regulation of international trade in services at the beginning of the twenty-first century, making this an indispensable guide to ongoing and future international negotiations on this topic.

Handbook of Trade Policy for Development

This book explores the field of international trade with an emphasis on its implications for development. It provides a brief review of the main theoretical approaches and an overview of the global trading system, different trading arrangements, and policy issues.

The contribution of services to development and the role of trade liberalisation and regulation

This book aims at contributing to address some of the challenge that developing countries, especially the least-developing countries, face in the design of trade in service policies and to provide governments with tools to better incorporate services in their export strategies, including negotiations and cooperation with trading partners, and unilateral reforms. This book helps to identify key policy challenges faced by developing country trade negotiators, regulatory policy officials and/or service suppliers. Management of both policy reforms and trade agreements requires investments in sounder regulatory regimes and the establishment of enforcement mechanisms to help countries gradually opening and mitigate any potential downside risks. A successful strategy requires a proper sequencing that through an orderly and transparent process allows to prepare for greater competition. Developing countries face serious resource and administrative constraints to adequately negotiate multiple services agreements that serve their trade interest. For many developing countries, the administrative burden of handling and negotiating multiple trade agreements has become a serious concern and this can hamper their opportunities to obtain adequate market access for their services exports. The book develops in detail the methodological framework for the construction of a database and the core elements that will comprise it, to help countries to organize and manage their services commitments. Little attention has been devoted to the organization/preparation and the development, assessment and conclusion of the negotiation process. The book presents a simulation exercise designed for policymakers, trade negotiators, and trade practitioners working in the area of services. This exercise will help them to better understand the preparatory and negotiating stages of the process leading to liberalization of trade in services.

Trade in Services Negotiations

This book analyzes spatial and temporal patterns of international trade from a geographical perspective. Trade is an important key to understanding the changing dynamics of economic spaces over time. However, studies by geographers are largely confined to case studies, whereas the spatial dimension is often missing from the approach of economists. This study highlights spatial patterns and commodity composition of global trade and the nature of relationship between trade and other economic attributes. A case study of the MERCOSUR trade block examines inter-regional and intra-regional trade flows. The book captures a comprehensive picture of the structure of international exchange by using ample maps and illustrations as supporting features. Many different methods are applied such as the location quotient to capture concentration and diversification of commodity composition, data reduction techniques such as factor analysis and regression models for relating the economic structures and trade patterns as well as residual mapping among others. This book is a significant contribution to geographical, economical and social sciences research and very useful to graduate and post-graduate students as well as scientists of all related

areas who have interest in exploring the changing dynamics of the global economy via trade flows. It provides a road map to further explore different dimensions of international trade and its role in understanding the transforming global economy.

Geographical Perspectives on International Trade

Recognizing that services affect the ability of countries and their firms to compete on international markets, the World Bank's Trade and Regional Integration Unit has developed an extensive work program to promote the performance of countries' domestic services sectors, including services trade. *Services for Trade Competitiveness* presents selected applications of new methodologies that were developed to assess the competitiveness of countries' services sectors, discern the types of barriers to services that exist in the regulatory environment, and identify the resulting policy implications. Its assessments are designed for a wide audience, including policy makers in developing countries and development practitioners in international organizations, policy-making institutions, and academia. The purpose of this book is to help policy makers in developing countries make informed policy choices to increase their chances of benefiting from the increasing prominence of services in international trade.

Services for Trade Competitiveness

In Zimbabwe, trade has been a driver of economic growth, rising incomes, and progressive empowerment of Zimbabweans through rising standards of living and the promise of better jobs. Since 1980, through good years and bad years, increases in exports have been positively associated with increases in national income. Zimbabwe's location and resource base, together with a low-cost but relatively well educated labor force, have endowed it with a naturally high trade ratio built on a diversified base that facilitates using trade as an engine of growth. While trade volumes have rebounded smartly from the deep recession of 2007-2008, these do not offset other worrisome longer-term trends: • Export growth during the last decade has been lacklustre and failed to drive high growth. • Agricultural exports, other than tobacco, have lost their once dominant role in the region, and are no longer a source of diversification. • Manufacturing has withered in a continuing secular decline. • Zimbabwe's export basket has become less diversified and more dependent on a narrow range of mineral and, to a lesser extent, agricultural products. In short, exports have become less diversified, less-technologically sophisticated, and less labor-intensive - and ever more dependent on a few large mining activities to provide foreign exchange and employment. This report traces the roots of this poor performance to several policy issues: poor predictability of macroeconomic policy and economic governance has created an unfavorable climate for private investment and trade; a tariff structure that dampens export profitability; industrial policies - indigenization policy in particular - that undermine investor confidence and inhibits private investment; and finally, competition-limiting policies toward services that limit connectivity of Zimbabweans and raise trade costs. The good news arising from the study is that the remedies for these policy shortcomings lie in Zimbabwean hands. If the government were to adopt reforms that reconfigure economy-wide incentives and trade and industrial policies, it could promote sustained growth, economic diversification and empowerment of poor people.

Trade in Zimbabwe

Unlike the movement of capital, the movement of labor across countries remains highly restricted—despite the huge global returns to international labor mobility. If the benefits of temporary labor mobility are so great, why is there not more movement? Progress appears to have been stymied not by the forum of negotiations but by the political sensitivity associated with even temporary labor mobility. To circumvent this problem, the use of bilateral labor agreements, which are generally not part of trade agreements, has been proposed as an alternative means of increasing temporary labor mobility. This book analyses the viability and performance of these agreements as a complement to other efforts to liberalize the temporary movement of people. It is based on the experiences of sending and receiving countries in Europe, North America, the Caribbean, and the Pacific. Although bilateral labor agreements are not designed to promote services exports

by the sending country, they can be used to do so. Countries can design flexible strategies that combine both international trade and bilateral labor agreements. Trade agreements can provide rules and disciplines that grant market access for a wide range of activities. In contrast, bilateral labor agreements can allow countries, especially developing countries, to focus on the temporary movement of very specific categories of workers, such as computer programmers or electricians within the construction sector. The experiences of some Caribbean countries, the Pacific Islands countries, and the Philippines illustrate the importance of shared responsibility—at the design, implementation, and institutional levels. At the design level, sending and receiving countries need to agree on a set of objectives and align the design to meet them. At the implementation level, joint and cooperative management involving state and nonstate actors on both sides is required. At the institution-building level, needs must be jointly diagnosed, capacity constraints addressed, and, if possible, progress monitored and evaluated. Bilateral labor agreements can be an attractive option for middle-income countries whose migratory flows are relatively small and do not generate fears in receiving countries. Source country governments should make credible commitments to ensure the temporary nature of these flows. In conjunction with the private sector, they should establish mechanisms for selecting the sectors to promote in target markets.

Let Workers Move

'Global Monitoring Report 2008', the fifth in an annual series, is essential reading for those who wish to follow the global development agenda and debate in 2008. The year marks the midpoint toward the 2015 deadline for achieving the Millennium Development Goals (MDGs). It is also an important year to work toward a consensus on how the world is going to respond to the challenge of climate change, building on the foundation laid at the Bali climate change conference in December 2007. The report spans this agenda. It provides a comprehensive assessment of progress toward the MDGs and related policies and actions. It addresses the challenge of climate change and environmental sustainability and assesses its implications for development. The report's assessment of MDGs at midpoint presents a mixed picture, one of both significant progress and formidable challenges. The first MDG, reducing extreme poverty by half, is likely to be met at the global level, thanks to a remarkable surge in global economic growth over the past decade. But, on current trends, the human development MDGs are unlikely to be met. Prospects are gravest for the goals of reducing child and maternal mortality, but shortfalls are also likely in the primary school completion, nutrition, and sanitation MDGs. The potential effects of climate change compound the challenge of achieving the development goals and sustaining progress. The report's messages are clear: urgent action is needed to help the world get back on track to achieve the MDGs; and urgent action is also needed to combat climate change that threatens the well-being of all countries, but particularly of poor countries and poor people. The goals of development and environmental sustainability are closely related, and the paths to those goals have important synergies.

Global Monitoring Report 2008

This book analyses one of the most controversial areas in the political economy of international trade, namely the issues surrounding the creation of new 'trade rules'. Various concerns are addressed, including the environment, labour standards, intellectual property rights, trade facilitation, competition policy, investment and government procurement, to many conventional trade topics including the trade and development linkage. Nanda combines theoretical analysis with valuable insights derived from interactions with trade negotiators, politicians and activists, arguing for a dynamic policy framework, particularly in developing countries, with regular upgrading. He questions the effectiveness of the current global trade order in promoting development, highlighting not only the inability of conventional economics to capture the reality of international trade but also the neglect of some basic principles of economics. Nanda also argues that the WTO is not the right forum for addressing development issues because trade liberalization has traditionally been its objective.

Expanding Frontiers of Global Trade Rules

A study prepared by the United Nations University World Institute for Development Economics Research (UNU-WIDER)

Industries Without Smokestacks

International trade in 2009 is projected to contract for the first time since 1982. As a result, export diversification has gained new urgency as one way of using exports to recover lost growth momentum. Moreover, diversification is central to reducing income volatility and sustaining high growth rates, which are especially important for countries with large populations living in poverty. In the 1950s, countries became concerned that their dependence on primary products would lead to steady falls in the purchasing power of primary exports and thus slow growth. A major policy objective of developing countries since that time has been to diversify out of primary products into manufactures. Although some nations have been at least partially successful, many low-income countries remain dependent on a narrow range of primary products. 'Breaking Into New Markets' argues for a comprehensive view of diversification. It explores new thinking and evidence about export diversification and elaborates on policies for its promotion. These policies span tariffs and taxes, services, and government activities to help firms take advantage of global opportunities. The book is a compilation of chapters written as short, policy-focused pieces. Many digest longer, more academic papers in an effort to make the information accessible to a larger policy and nontechnical audience. In that sense, the book is a policy primer on what export diversification can and cannot do for growth and how to make diversification happen. Intelligently designed policies that efficiently address the obstacles to export growth are critical for overall economic growth and poverty reduction. This book offers insights useful to policy makers and practitioners as they embark on efforts to design new programs of competitiveness in their trade strategies.

Breaking Into New Markets

"A Trade and Foreign Direct Investment Report for the Deauville Partnership."

From Political to Economic Awakening in the Arab World

New to this edition.

Systemic Implications of Transatlantic Regulatory Cooperation and Competition

This title explores ways for the Western Balkan countries to improve growth prospects through deepening of regional integration and improving selected elements of their investment climate. It analyzes areas relating to trade in goods and services, regional integration, and selected aspects of the investment climate. It suggests that countries in the region could reap sustained growth payoffs by focusing on deepening regional integration, improving human capital, reducing telecommunication costs and pre-empting energy shortages.

The Political Economy of the World Trading System

Problem-driven political economy analysis holds considerable promise to help development practitioners identify what policies and strategies are most likely to succeed in addressing difficult and persistent development challenges. This volume is the result of a systematic effort to take stock of what the World Bank has learned from efforts to mainstream this approach. The eight cases presented here are good practice examples that illustrate and reflect on what the Bank has been able to achieve in this area so far. Each chapter begins with a discussion of the specific development challenge that prompted and drove the analysis. These challenges include a mining resource boom in Mongolia, a subsidy reform in Morocco, an electricity sector reform in the Dominican Republic, an electricity and telecommunications reform in Zambia, the development

of inclusive commercial agriculture in Ghana, an infrastructure provision at subnational levels in Sierra Leone, a local infrastructure provision in Papua New Guinea, and a local roads and health provision in the Philippines. Summarizing the key findings and feasible policy recommendations proposed by the analysis, each chapter provides examples of how donors can adapt to existing political economy conditions or expand the space for reform in the countries and sectors where they work. Recommendations range from designing politically responsive policy to enhancing the information available to local actors to fostering multistakeholder engagement. Finally, each chapter reflects on the uptake and impact of the problem-driven analysis on Bank operations and policy dialogue. Given these examples, it is possible to conclude that a stronger focus on how politics and economics intersect to shape particular development issues can change the way donors design and implement projects.

Western Balkan Integration and the EU

This flagship publication examines different aspects of the nature and role of international trade in the era of hyperglobalization and considers related policy challenges that will need to be addressed if trade is to contribute to a more stable and inclusive global economic order. Research provides authoritative data and analysis on trade, investment, finance and technology. UNCTAD offers solutions to the major challenges facing developing countries, particularly the poorest and most vulnerable nations. Beyond tailored analysis and policy recommendations, UNCTAD research also generates global standards that govern responsible sovereign lending and borrowing, investment, entrepreneurship, competition and consumer protection and trade rules.

Problem-Driven Political Economy Analysis

In Africa, where poor roads, ports, and railways often constrain efficient transportation, air transport holds great potential as a lever for economic growth and development. Yet Africa has suffered several decades of inefficient air services. Uncompetitive flag carriers, set up by newly independent African states, offered primarily intercontinental flights, while the domestic air service market remained underdeveloped and underserved. The 1999 pan-African treaty on liberalization of access to air transport markets, the Yamoussoukro Decision, attempted to address these shortcomings. Yet a decade later, only partial liberalization has been achieved. 'Open Skies for Africa: Implementing the Yamoussoukro Decision' reviews progress made in carrying out the treaty and suggests ways in which the liberalization process can be encouraged. The book analyzes the completed and still-pending steps toward implementation of the Yamoussoukro Decision, both on a pan-African level and within various regions. Special focus is given to the challenges posed by the poor aviation safety and security standards that exist in most African countries. Finally, the book measures the impact that certain policy steps of the Yamoussoukro Decision have had and evaluates the economic significance of air transportation and its full liberalization in Africa. The book concludes that the process of liberalizing African air services must continue, and provides policy recommendations for the way forward.

Trade and Development Report 2018

This training module highlights the central contribution of services to development and the role of trade and investment liberalization and effective regulation in key service sectors. It distills a number of policy- and rule-making insights arising from the practice of trade and investment liberalization in services at both the multilateral and preferential levels, with particular focus on negotiating issues and sectoral challenges emerging in the Greater Mekong Subregion.

Open Skies for Africa

With contributions from some of the leading experts in international trade, law, and economics, Joel P. Trachtman and Chantal Thomas have compiled a comprehensive volume that looks at the positioning of

developing countries within the WTO system. These chapters address some of the most pressing issues facing these countries, while reflecting on Robert E. Hudec's groundbreaking book, *Developing Countries in the GATT Legal System*. In his landmark contribution, Hudec argued against preferential and non-reciprocal treatment for developing countries. He did so on the basis of a combination of economic, political and legal insights that persuasively demonstrated that non-reciprocal treatment would not benefit developing countries. It is a testament to Hudec's legacy that his analysis is still the object of scholarly discussion more than 20 years later. The first part of this book evaluates the general situation of developing countries within the WTO. The second part examines market access and competition law within these countries. Lastly, it discusses the special arrangements these countries have with international financial institutions, the developing country's capacity to litigate, and an analysis of the country's level of participation in WTO dispute settlements.

Trade and Investment in Services

Aid for trade can support countries trying to further benefit from the expanding global market place by helping to address poorly performing infrastructure and institutions. Needless to say, good policies also matter: trade liberalization, improving incentives for private investment in trade, and reducing the costs and improving the quality of services. Market access also matters; accordingly, a successful conclusion to the Doha Round remains a top policy objective. The paper highlights three challenges and suggests some areas for further consideration/action: making competitiveness a pillar of country growth strategies; filling the remaining gaps in trade-related assistance; and expanding the overall aid envelope and making full use of opportunity to replenish the International Development Association.

Developing Countries in the WTO Legal System

The Role of Trade in Ending Poverty looks at the complex relationships between economic growth, poverty reduction and trade, and examines the challenges that poor people face in benefiting from trade opportunities. Written jointly by the World Bank Group and the WTO, the publication examines how trade could make a greater contribution to ending poverty by increasing efforts to lower trade costs, improve the enabling environment, implement trade policy in conjunction with other areas of policy, better manage risks faced by the poor, and improve data used for policy-making.

Aid for Trade-Harnessing Globalization for Economic Development

This Research Handbook explores the latest frontiers in services trade by drawing on insights from empirical economics, law and global political economy. The world's foremost experts take stock of the learning done to date in services trade, explore policy questions bedeviling analysts and direct attention to a host of issues, old and new, confronting those interested in the service economy and its rising salience in cross-border exchange. The Handbook's 22 chapters shed informed analytical light on a subject matter whose substantive remit continues to be shaped by rapid evolutions in technology, data gathering, market structures, consumer preferences, approaches to regulation and by ongoing shifts in the frontier between the market and the state.

The Role of Trade in Ending Poverty

This White Paper sets out the Government's strategy to meet the challenge of growing trade and investment. It puts forward an ambitious framework to do that based on the results of a government consultation conducted with business, academics and NGOs. It further explains how Ministers and officials across government should aim to create the best possible environment in the UK for trade and inward investment, and to deliver the practical support businesses need to trade and invest. It urges business people across the country to seize the opportunities presented by trade and international investment to innovate and build their businesses. It also sets out the ambition to work more intensively with the European Union and through bilateral relationships with countries around the world to shape an international environment that supports

openness. The publication is divided into four chapters that cover the following topics: the case for open markets; opportunities for trade and investment growth; the UK's strategy for trade and investment growth; the trade and investment challenges.

Research Handbook on Trade in Services

A study which discusses the structural problems in Zambia and the policies of adjustment that have been tried. It also analyses the impact of various strategies with regard to external resource transfers. The results show that the scope for growth is highly dependent on the tightness of the external resource constraint, and that debt service tends to dominate the policy-making.

Trade and investment for growth

This pocket-sized reference on key environmental data for over 200 countries includes key indicators on agriculture, forestry, biodiversity, energy, emission and pollution, and water and sanitation. The volume helps establish a sound base of information to help set priorities and measure progress toward environmental sustainability goals.

Foreign Aid, Debt, and Growth in Zambia

This book revisits the perennial challenge that scholars, economists, and politicians have been grappling with since the 1960s. Development, in this book, has been defined in a context that projects it as a multidimensional and complex process which seeks to enhance the human, social, economic and cultural welfare of the people. This book calls for a rethinking of trade and industry for Africa's development. It uses data drawn from national development plans and strategies, and trade and industry issues have been prioritized at the continental level, in key policy documents. On the whole Africa's industry and trade performance have been poor in spite of national, regional, and continental plans. The contributors to this volume propose some alternative strategies and policies which are necessary for trade and industry to grow and to contribute to the well-being of Africa's people. It calls for a developmental trade and industry policy which, fundamentally, must be people-centred. African states should invest time, energy and resources to develop policies which will take into consideration African realities. The different contributors are aware that Africa has experienced strong economic growth in the recent past but this growth has largely been due to a strong demand for Africa's primary commodity exports. It has also been a result of increases in productivity and domestic investment and remittances from Africans living in the Diaspora. It is important to note that despite this unprecedented growth performance, the impact of trade and industry on development has been limited. The book argues that a structural transformation of Africa's economies is inevitable if Africa is to achieve the shift from the dominant paradigm of production and export of primary goods. The various contributors to this book agree that there is need to rethink policy and strategy in order to achieve industrial development in Africa. There is no unique solution or answer that can fit all situations as African countries are not the same. While Africa can draw lessons from other regions which have successfully industrialized, this book argues that policies and strategies will have to be adapted to country-specific situations and circumstances.

The World Bank Research Program, 2005-2007

This paper reviews the characteristics of international trade in services and of the World Trade Organization's General Agreement on Trade in Services (GATS) framework, which was established to regulate it. Further liberalization of services trade in developing countries, as currently envisaged in the context of the WTO Doha Development Agenda, holds a number of potential benefits, such as underpinning the liberalization of goods trade, but it is also being resisted due to its potential adjustment costs. Two implications for IMF activities are examined: coherence among the three principal international economic institutions and sequencing with macroeconomic stabilization and regulatory reforms.

Trade and Industrial Development in Africa

This edition focuses on trade connectivity, which is critical for inclusiveness and sustainable development. Physical connectivity enables the movement of goods and services to local, regional and global markets.

International Trade in Services

The Annual Report 2014 provides an overview of WTO activities in 2013 and early 2014. A brief summary of the year is followed by an in-depth review of the WTO's main areas of activity.

Aid for Trade at a Glance 2017 Promoting Trade, Inclusiveness and Connectivity for Sustainable Development

This edition analyses how trade can contribute to economic diversification and empowerment, with a focus on eliminating extreme poverty, particularly through the effective participation of women and youth. It shows how aid for trade can contribute to that objective by addressing supply-side capacity and trade-related infrastructure constraints, including for micro-, small- and medium-sized enterprises notably in rural areas.

Annual Report 2014

Takes stock of current challenges to the world trading system and develops scenarios for the future.

Aid for Trade at a Glance 2019 Economic Diversification and Empowerment

The Shifting Landscape of Global Trade Governance

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